## 2008

## ORGANISATIONAL THEORY AND BEHAVIOUR

[1st Semester]

PAPER — CM - 1101

Full Marks: 50

Time: 2 hours

The figures in the right-hand margin indicate marks

Candidates are required to give their answers in their own words as far as practicable

Illustrate the answers wherever necessary

## UNIT-I

[*Marks*: 20]

- 1. Answer any two of the following:
  - (a) Explain in brief the contingency approach of management.
  - (b) "Planning is an all pervasive function of management." Give your comments.

5 x 2

- (c) What are the points of difference between programmed and non-programmed decisions?
- (d) Do you think that delegation of authority and decentralisation mean the same thing? Give reasons.
- 2. Answer any one of the following:

10 x 1

- (a) How does the Human Relations Approach differ from the classical theory? Discuss the applicability of the conclusions derived from Hawthorne experiments in today's organisation.

  3+7
- (b) Explain briefly the steps involved in organising.
  What are the differences between formal and informal organisation?

  4+6

## UNIT-II

[ Marks: 20 ]

3. Answer any two of the following:

- 5 x 2
- (a) What are the factors that affect a person's perceptions?

- (b) What are the explanations and lessons of the classical conditioning theory?
- (c) What is group behaviour in an organisation?

  Distinguish between formal group and informal group?

  2+3
- (d) What are the different techniques of group decision making?
- 4. Answer any one of the following: 10 x 1
  - (a) What are the primary characteristics of an organisational culture?
  - (b) What are the positive functional aspects of a conflict? Describe the different techniques of conflict reduction?

[Internal Assessment: 10 Marks]