2007

COMMERCE

(Business Environment and Strategic Management)

PAPER-VI

Full Marks: 100

Time: 4 hours

The figures in the right-hand margin indicate full marks.

Candidates are required to give their answers in their own words as far as practicable.

Illustrate the answers wherever necessary.

First Half

(Business Environment

[Marks: 501

Answer Q. No. I and any other *two* from the rest taking *one* from each Group.

Answer any four of the following:

5x4

- (a) Write a brief note on techniques of forecasting.
- (b) Describe a mixed economy.
- (c) Define the various concepts of deficits under fiscal management.
- (d) Write a short note on development banks.

- (e) State the salient features of CPA, 1986.
- (f) Write a short notes on Illegal Association' (under the Companies Act, 1956).
- (g) Briefly explain the objectives of and reasons for FEMA, 1999.
- (h) "The rule of `survival of the fittest theory' is being applied to SSI units in the regime of WTO"-Discuss this statement in the light of WTO agreements.

Group-A

Answer any one questions.

2. Give the reasons behind the economic crisis of 1991 in the Indian context. Briefly discuss the various aspects of structural adjustment process undertaken thereafter.

5+10

3. Why was public sector more emphasised in the early plan period? Do you think that the role of public sector is gradually diminishing?

5+10

Group--B

Answer any *one* question.

- 4. (a) State the differences between Monopolistic Trade Practices and Restrictive Trade Practices.
 - (b) Give a brief outline on MRTP Commission under MRTP Act, 1969. 6+9

- S. (a) Why do you support buyback of shares?
 - (b) State the **regulations** on 'buyback of shares' in Indian **Scenario.**
 - (c) What are the main limitations of buy-back of shares?

Second Half

Strategic Management)

[Marks : 50]

Answer Q. No. 6 and any two questions from the rest.

6. Answer any four of the following:

5x4

- (a) What do you understand by SWOT Analysis? Give an **example.**
- (b) "Core competencies have the capability to provide long= **term sustainable** advantage." Elucidate the statement.
- (c) Explain the different levels at which strategy is formulated.
- (d) Discuss, in brief, the relevance of business environment in strategy formulation.
- (e) Why is a business level strategy also known as a competitive strategy?
- (f) What do you mean by environmental scanning?
- (g) Discuss, in brief, the various reasons behind mergers and acquisitions by Indian Companies.
- (h) Describe different types of strategic control.

- 7. (a) Explain the meaning of `strategy'.
 - (b) Describe in details the process of strategic management. 4+11
- 8. (a) What do you understand by Value Chain Analysis?

 Does it help **in gaining** a competitive advantage?
 - (b) Write a short note on benchmarking'. 6+5+4
- 9. (a) Discuss the meaning of corporate portfolio analysis.
 - (b) "The BCG Model helps the management to assign the best strategy to each of its business segments on products." In this regard, explain the BCG model.

 5+10
- 10. (a) "Corporate Governance is considered to be a system by which corporate -entities are directed and controlled." In this. respect, explain the term `Corporate Governance'.
 - (b) Discuss the role of non-executive directors in promoting good corporate governance. 9+6